



## WE MANAGE YOUR RISK, SO YOU CAN REACH YOUR DREAMS

The Cone Company provides risk management, employee benefits, insurance brokerage, and surety bonding that best suit the needs of your company. We understand the insurance requirements, risks and surety demands unique to the industry. Our staff has years of experience that enables us to provide you with the best insurance coverage available. For more information about any of our services, contact us at (334) 272-4791, or visit us on the web at [www.theconecompany.com](http://www.theconecompany.com).

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**THE CONE COMPANY, Inc.**



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PUT YOUR TRUST IN OUR EXPERIENCE

# THE CONE COMPANY, Inc.

You're making a big investment and you should know who to turn to for risk protection.

The Cone Company is built around one simple idea—minimize the risks in life for our clients. We stand ready to face your risks with you. The Cone Company manages your risk, so you can focus on your goals. That's the freedom of doing business with The Cone Company.

The Cone Company strategy of building financial freedom starts with integrity and honesty. Our agents have developed valuable relationships with some of the most respected insurance carriers in the world. These relationships allow us to be highly competitive and provide you with world class service.

Concentrating on your most critical needs: Risk Management, Employee Benefits, Insurance Brokerage, and Surety Bonding, The Cone Company remains committed to increasing your insurance investment value.



PUT YOUR TRUST IN OUR

# EXPERIENCE



## Risk Management

*It's About Turning Risk into Success.*

Businesses face risk on a daily basis, making it paramount that you trust your insurance broker. The Cone Company represents an opportunity to become more competitive through informed risk management decisions.

Experience in risk management can have a direct bearing on your ability to compete. The Cone Company is a highly-skilled insurance brokerage firm with more than 50 years of combined experience. Service from our highly skilled staff is discrete, personal and comprehensive. We have the capability to handle every client need

with a "complete account approach." From feasibility studies to program implementation, the Cone Company provides professional advisory services to help you wisely manage your insurance program.

Whether you're a sole proprietor or multi-million-dollar venture, The Cone Company works with you to design a risk management plan that best meets your goals and objectives. If your risk management strategy requires a custom solution, The Cone Company responds with innovative methods and products that maximize your risk management investment.

## Employee Benefits

*Managing Your Employees' Benefits.*

The Cone Company helps you care for your employees' wellbeing with a portfolio of insurance products. Powerful benefits solutions include:

- Group Health and Group Dental
- Medical Stop Loss (Reinsurance Coverage)
- Long Term and Short Term Disability
- Basic Life and AD&D
- Long Term Care
- Business Travel Accident
- Self-Funded Group Health/Dental Coverage

## Insurance Brokerage

*Meeting All Your Personal Needs.*



The Cone Company specializes in Property & Casualty insurance coverage and coverage for Commercial Projects of all sizes. Each program is built on sound business principles and underwritten by the world's most reputable insurance companies. Tailor a policy to meet your needs with The Cone Company.



## Surety Bonding

*Maintaining Your Sureties.*

The Cone Company serves all your bonding needs, from the smallest miscellaneous bonds to multi-million-dollar commercial and contract bonds. The Cone Company adds flexible service and rapid response to many bonding products.